

DEALER TOOLBOX

CONTRACTOR USER GUIDE

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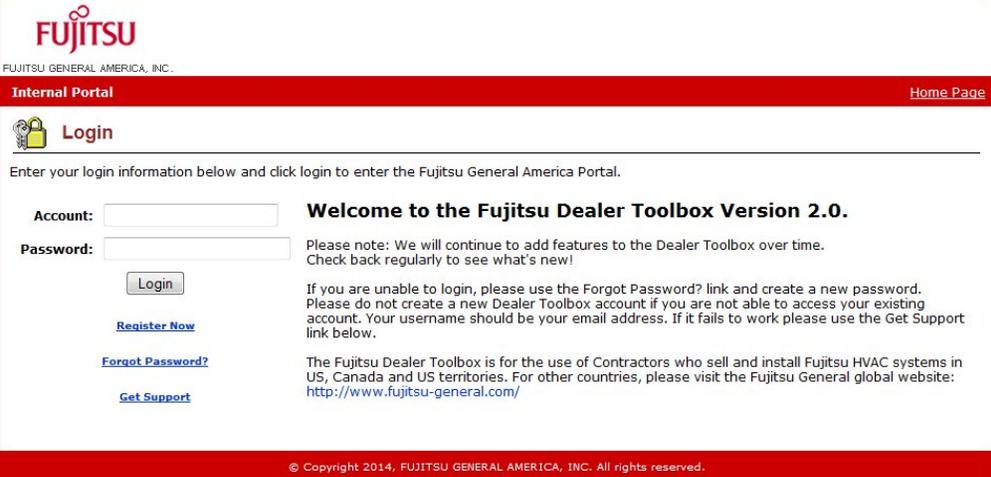
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LOGGING IN

Step 1: Go to <https://portal.fujitsugeneral.com>

Step 2: Login using your **Account** (email address) and **Password** you entered during registration process. If you do not have an account please visit

<http://www.fujitsugeneral.com/contractors/signup/> to register a Dealer Toolbox account.

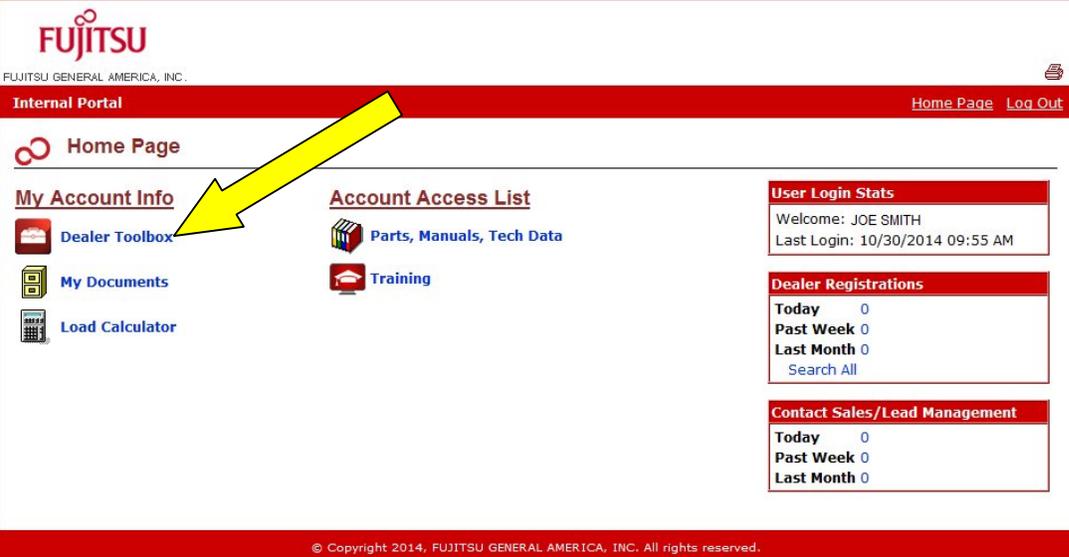


The screenshot shows the login page for the Fujitsu Dealer Toolbox. At the top left is the Fujitsu logo and the text "FUJITSU GENERAL AMERICA, INC.". Below this is a red navigation bar with "Internal Portal" on the left and "Home Page" on the right. The main heading is "Login" with a key icon. Below the heading is a form with two input fields: "Account:" and "Password:". To the right of the form is a welcome message: "Welcome to the Fujitsu Dealer Toolbox Version 2.0." followed by a note: "Please note: We will continue to add features to the Dealer Toolbox over time. Check back regularly to see what's new!". Below the note is a paragraph: "If you are unable to login, please use the Forgot Password? link and create a new password. Please do not create a new Dealer Toolbox account if you are not able to access your existing account. Your username should be your email address. If it fails to work please use the Get Support link below." Below this paragraph is another paragraph: "The Fujitsu Dealer Toolbox is for the use of Contractors who sell and install Fujitsu HVAC systems in US, Canada and US territories. For other countries, please visit the Fujitsu General global website: <http://www.fujitsu-general.com/>". At the bottom of the form area are four links: "Login" (a button), "Register Now", "Forgot Password?", and "Get Support". At the very bottom of the page is a red footer with the text "© Copyright 2014, FUJITSU GENERAL AMERICA, INC. All rights reserved."

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Step 3: You will be brought to your homepage.

Step 4: Click on **Dealer Toolbox** to access Toolbox features.



The screenshot shows the homepage of the Fujitsu Dealer Toolbox. At the top left is the Fujitsu logo and the text "FUJITSU GENERAL AMERICA, INC.". Below this is a red navigation bar with "Internal Portal" on the left and "Home Page" and "Log Out" on the right. The main heading is "Home Page" with a circular icon. Below the heading are two main sections: "My Account Info" and "Account Access List". Under "My Account Info" are three links: "Dealer Toolbox" (with a yellow arrow pointing to it), "My Documents", and "Load Calculator". Under "Account Access List" are two links: "Parts, Manuals, Tech Data" and "Training". To the right of these sections are two summary boxes. The first is "User Login Stats" with the text "Welcome: JOE SMITH" and "Last Login: 10/30/2014 09:55 AM". The second is "Dealer Registrations" with the text "Today 0", "Past Week 0", and "Last Month 0", followed by a "Search All" link. Below these boxes is a third summary box: "Contact Sales/Lead Management" with the text "Today 0", "Past Week 0", and "Last Month 0". At the bottom of the page is a red footer with the text "© Copyright 2014, FUJITSU GENERAL AMERICA, INC. All rights reserved."

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DEALER TOOLBOX

Welcome to your Dealer Toolbox homepage.

Here you can [Manage your Account Information](#) (Edit company name, address, phone/fax number)

Check on [Sales/Lead Managements](#)

Register for [Training Signup](#)

Access [Load Calculator](#)

Complete [Online Training](#)

View [Customer Comments](#)

[Register an Install](#)

[View Registered Units](#)

[Distributor Locator](#)

Submit [Halcyon Dealer Application](#)

Review [How Contractor Rankings Work](#)

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Internal Portal Home Page Log Out

Dealer - HVAC COOLING (555555)

Dealer Information	Tools	Operations
HVAC COOLING FAIRFIELD, NJ 07004 Manage your Account Information	Sales/Lead Managements Training Signup Load Calculator Online Training	Customer Comments Register an Install View Registered Units Distributor Locator Halcyon Dealer Application How Contractor Rankings Work

Dealer Rankings
 1 1 4

Please Note: Fujitsu Dealer Rankings are being updated to reflect both old and new registrations as we finalize integration into our new system.

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

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MANAGE YOUR ACCOUNT INFORMATION

Step 1: Click on [Manage your Account Information](#)

The screenshot shows the Fujitsu Internal Portal for a dealer named 'HVAC COOLING'. The page is divided into several sections: Dealer Information, Dealer Rankings, Tools, and Operations. A yellow arrow points to the 'Manage your Account Information' link in the Dealer Information section. Below this, there is a table of users for Vintage Heating & A/C.

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

Step 2: You can edit your company name, phone/fax number, and address. Click **Submit** after making changes.

The screenshot shows the 'Manage Account Information' form. It is divided into three main sections: Contact Information, Address Information, and Website Controls. The form contains various input fields for company details, contact information, and address, along with a 'Submit' button at the bottom.

Contact Information

Dealer Information

Company Name: HVAC COOLING

Phone: 555-555-5555

Fax: 555-555-5555

Primary Contact: JOE SMITH

First Name: JOE

Last Name: SMITH

Email: JSMITH@HVAC.COM

Address Information

Mailing Address

Address: 353 ROUTE 46 WEST

City: FAIRFIELD

State: NJ

Zip: 07004

Shipping Address Same as Mailing

Address: [Empty]

City: [Empty]

State: [Empty]

Zip: [Empty]

Website Controls

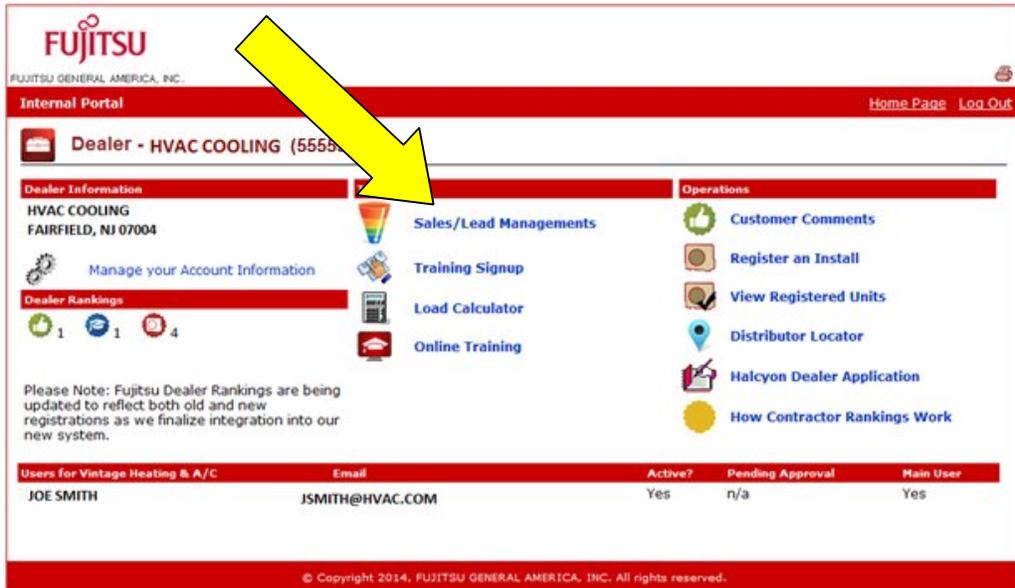
Typical Service Radius: 50 miles

Show Online: No Yes

Submit

SALES/LEAD MANAGEMENT

Step 1: Click on [Sales/Lead Managements](#)



The screenshot shows the Fujitsu Internal Portal for a dealer named HVAC COOLING. The page has a red header with the Fujitsu logo and navigation links. A central menu contains several options, with 'Sales/Lead Managements' highlighted by a yellow arrow. Other options include 'Customer Comments', 'Register an Install', 'View Registered Units', 'Distributor Locator', and 'Halcyon Dealer Application'. Below the menu is a table of users for vintage heating and A/C, and a footer with copyright information.

Step 2: You can SEARCH & VIEW Dealer leads.

Step 3: Click on **VIEW**



The screenshot shows the 'Sales/Lead Management Search' results page. It features a search form with fields for Contact Type, First Name, Last Name, State, Email, Date Start, and Date End. Below the search form, there is a table with one record. A yellow arrow points to the 'VIEW' button in the first column of the table. The table has columns for Company, Contact Type, Date, Status, First name, Last Name, City, State, and Email.

	Company	Contact Type	Date	Status	First name	Last Name	City	State	Email
VIEW	HVAC COOLING	Quote	09/25/2014	Sold	JANE	JONES	FAIRFIELD	NJ	JJ@GMAIL1.COM

Step 3: You can view details about the lead in order to contact the home/business owner. When done reviewing the lead you can edit the Project Status.

Remember to click **Submit** to save changes.



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Internal Portal [Last Search Results](#) [Home Page](#) [Log Out](#)

Dealer Contact

[Back to Dealer Page](#)

Contact Type	Quote	Recorded: 09/25/2014 11:42 AM
Location	Home	Project Status: <input type="text" value="Sold"/>
Name	Jane Jones	<input type="text" value="Pending"/>
Address	11 Victor Terrace	<input type="text" value="Contacted"/>
City	Fairfield, NJ 07004	<input type="text" value="Declined"/>
Email	JJ@GMAIL1.COM	<input type="text" value="Closed"/>
Phone	555-555-5555	<input type="text" value="Sold"/>
Contact Via	Phone	
Comments		

Add Comments:

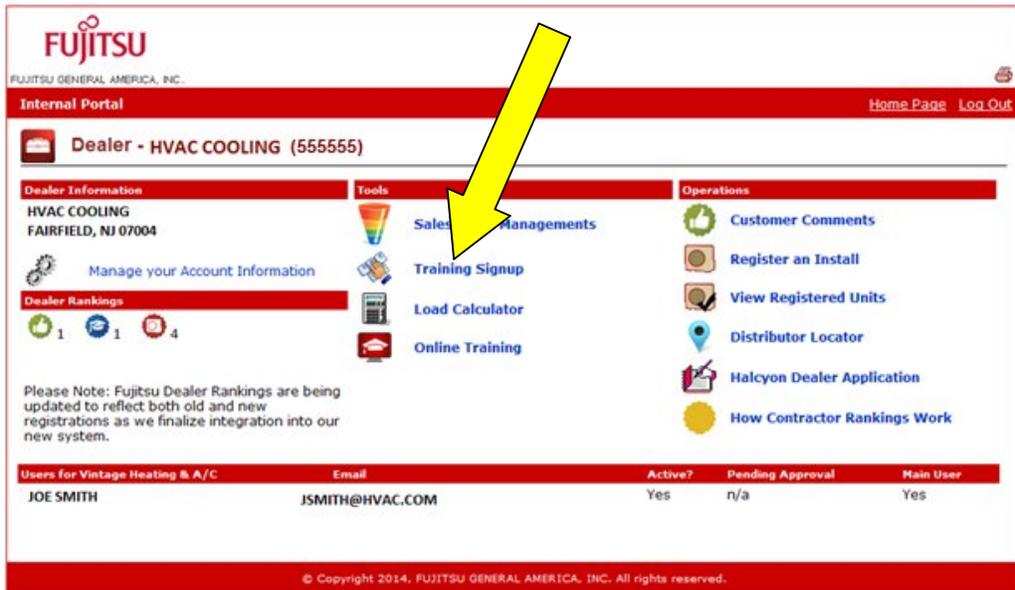
Comments for this Contact

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TRAINING SIGNUP

Step 1: Click on [Training Signup](#)



The screenshot shows the Fujitsu Internal Portal for a dealer named 'HVAC COOLING (555555)'. The page is divided into several sections: Dealer Information, Dealer Rankings, Tools, Operations, and a table of users. A yellow arrow points to the 'Training Signup' link in the Tools section.

Dealer Information
HVAC COOLING
FAIRFIELD, NJ 07004
Manage your Account Information

Dealer Rankings
1 1 4

Please Note: Fujitsu Dealer Rankings are being updated to reflect both old and new registrations as we finalize integration into our new system.

Tools

- Sales Managements
- Training Signup**
- Load Calculator
- Online Training

Operations

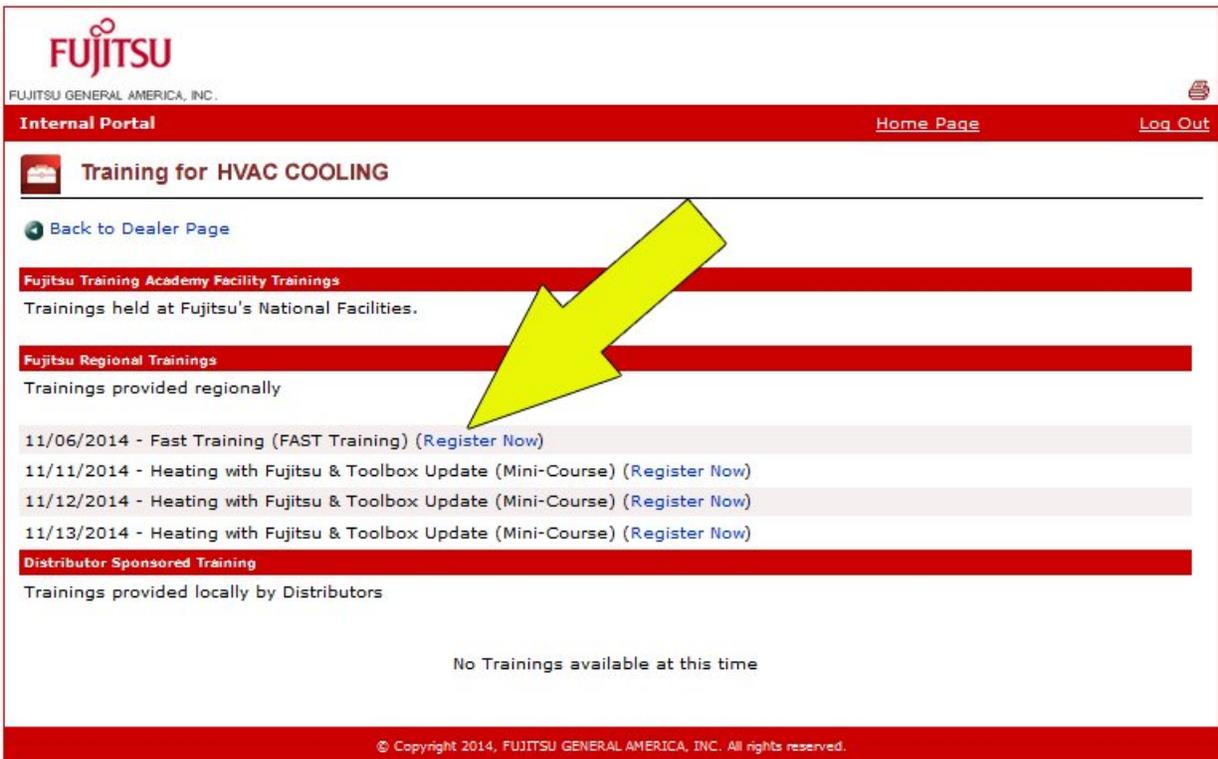
- Customer Comments
- Register an Install
- View Registered Units
- Distributor Locator
- Halcyon Dealer Application
- How Contractor Rankings Work

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

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Step 2: Click on [Register Now](#)



The screenshot shows the 'Training for HVAC COOLING' page. It features a 'Back to Dealer Page' link and three main categories of training: Fujitsu Training Academy Facility Trainings, Fujitsu Regional Trainings, and Distributor Sponsored Training. A yellow arrow points to the 'Register Now' link for the 'Fast Training (FAST Training)'.

Training for HVAC COOLING

[Back to Dealer Page](#)

Fujitsu Training Academy Facility Trainings
Trainings held at Fujitsu's National Facilities.

Fujitsu Regional Trainings
Trainings provided regionally

- 11/06/2014 - Fast Training (FAST Training) ([Register Now](#))
- 11/11/2014 - Heating with Fujitsu & Toolbox Update (Mini-Course) ([Register Now](#))
- 11/12/2014 - Heating with Fujitsu & Toolbox Update (Mini-Course) ([Register Now](#))
- 11/13/2014 - Heating with Fujitsu & Toolbox Update (Mini-Course) ([Register Now](#))

Distributor Sponsored Training
Trainings provided locally by Distributors

No Trainings available at this time

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Step 3: You are now enrolled for this class.

The screenshot displays the Fujitsu Internal Portal interface. At the top left is the Fujitsu logo and the text 'FUJITSU GENERAL AMERICA, INC.'. The navigation bar includes 'Internal Portal', 'Home Page', and 'Log Out'. The main heading is 'Training for HVAC COOLING', with a 'Back to Dealer Page' link. The content is organized into sections: 'Fujitsu Training Academy Facility Trainings' (Trainings held at Fujitsu's National Facilities), 'Fujitsu Regional Trainings' (Trainings provided regionally), and 'Distributor Sponsored Training' (Trainings provided locally by Distributors). A list of training events is shown, with the first event, '11/06/2014 - Fast Training (FAST Training)', marked as '(Registered for Event)'. A large yellow arrow points to this event. Other events include '11/11/2014 - Heating with Fujitsu & Toolbox Update (Mini-Course)', '11/12/2014 - Heating with Fujitsu & Toolbox Update (Mini-Course)', and '11/13/2014 - Heating with Fujitsu & Toolbox Update (Mini-Course)', each with a 'Register Now' link. A message at the bottom states 'No Trainings available at this time'. The footer contains the copyright notice: '© Copyright 2014, FUJITSU GENERAL AMERICA, INC. All rights reserved.'

LOAD CALCULATOR

Step 1: Click on [Load Calculator](#)

The screenshot shows the Fujitsu Internal Portal interface. At the top, the Fujitsu logo and 'FUJITSU GENERAL AMERICA, INC.' are visible. Below the logo, the text 'Internal Portal' is displayed on the left, and 'Home Page' and 'Log Out' links are on the right. The main header area shows 'Dealer - HVAC COOLING (555555)'. Below this, there are three main sections: 'Dealer Information', 'Tools', and 'Operations'. The 'Dealer Information' section includes 'HVAC COOLING FAIRFIELD, NJ 07004' and a link to 'Manage your Account Information'. The 'Tools' section contains links for 'Sales/Service Managements', 'Training Signup', 'Load Calculator', and 'Online Training'. A yellow arrow points to the 'Load Calculator' link. The 'Operations' section includes links for 'Customer Comments', 'Register an Install', 'View Registered Units', 'Distributor Locator', 'Halcyon Dealer Application', and 'How Contractor Rankings Work'. Below these sections, there is a 'Dealer Rankings' section with three icons and numbers (1, 1, 4). A note states: 'Please Note: Fujitsu Dealer Rankings are being updated to reflect both old and new registrations as we finalize integration into our new system.' At the bottom, there is a table with columns: 'Users for Vintage Heating & A/C', 'Email', 'Active?', 'Pending Approval', and 'Main User'. The table contains one row for 'JOE SMITH' with email 'JSMITH@HVAC.COM', 'Active?' status 'Yes', 'Pending Approval' status 'n/a', and 'Main User' status 'Yes'. The footer contains copyright information: '© Copyright 2014, FUJITSU GENERAL AMERICA, INC. All rights reserved.'

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Step 2: Complete form and click **CALCULATE**





INPUTS:

Location: [Help](#)

Room Dimensions (Ft): Length: Width: Height: [Help](#)

Construction Type: [Help](#)

Room Information:

Walls	Width (ft.)	Height (ft.)	Exposed Wall	Shaded Window (Sq.ft.)	Sunny Window (Sq.ft.)	Glass Door Area	Non Glass Door Area	Insulation
Wall 1	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="radio"/> Yes <input checked="" type="radio"/> No	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="Select Type"/>
Wall 2	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="radio"/> Yes <input checked="" type="radio"/> No	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="Select Type"/>
Wall 3	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="radio"/> Yes <input checked="" type="radio"/> No	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="Select Type"/>
Wall 4	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="radio"/> Yes <input checked="" type="radio"/> No	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>	<input type="text" value="Select Type"/>

Conditioned Spaces: Above? Yes No Below? Yes No [Help](#)

Number of People: [Help](#)

Office Equipment:

<input type="text" value="None"/>	Qty: <input type="text" value="0"/>
<input type="text" value="None"/>	Qty: <input type="text" value="0"/>
<input type="text" value="None"/>	Qty: <input type="text" value="0"/>
<input type="text" value="None"/>	Qty: <input type="text" value="0"/>

Appliances:

<input type="text" value="None"/>	Qty: <input type="text" value="0"/>	<input type="text" value="None"/>	Qty: <input type="text" value="0"/>
<input type="text" value="None"/>	Qty: <input type="text" value="0"/>	<input type="text" value="None"/>	Qty: <input type="text" value="0"/>

Other Equipment Load (BTU/hr): [Help](#)

Lighting Wattage (per Sq. Ft): [Help](#)

Level of Infiltration: [Help](#)

Room Temperature Setpoint: [Help](#)

OUTPUTS:

BTU Load Total (Summer): [Help](#)

BTU Load Breakdown (Summer):

Doors:	<input type="text" value="0.0"/>	Walls:	<input type="text" value="0.0"/>	Windows:	<input type="text" value="0.0"/>
Infil.:	<input type="text" value="0.0"/>	Roof/Floor:	<input type="text" value="0.0"/>	People:	<input type="text" value="0.0"/>
Equip/Apps:	<input type="text" value="0.0"/>	Lighting:	<input type="text" value="0.0"/>	Other:	<input type="text" value="0.0"/>

BTU Load Total (Winter): [Help](#)

BTU Load Breakdown (Winter):

Doors:	<input type="text" value="0.0"/>	Walls:	<input type="text" value="0.0"/>	Windows:	<input type="text" value="0.0"/>
Infil.:	<input type="text" value="0.0"/>	Roof/Floor:	<input type="text" value="0.0"/>		

Fujitsu Model(s):

System 9RLFW	<input type="button" value="VIEW"/>
System 9R2	<input type="button" value="VIEW"/>
System 9RLS2	<input type="button" value="VIEW"/>
System 9RL2	<input type="button" value="VIEW"/>
System 9RLS2H	<input type="button" value="VIEW"/>
System 9RLS2H	<input type="button" value="VIEW"/>

[Help](#)

ONLINE TRAINING

Step 1: Click on [Online Training](#)

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Internal Portal [Home Page](#) [Log Out](#)

Dealer - HVAC COOLING (555555)

Dealer Information	Tools	Operations
HVAC COOLING FAIRFIELD, NJ 07004	Sales/Lead Management	Customer Comments
Manage your Account Information	Training	Register an Install
Dealer Rankings 1 1 4	Load Call	View Registered Units
Please Note: Fujitsu Dealer Rankings are being updated to reflect both old and new registrations as we finalize integration into our new system.	Online Training	Distributor Locator
		Halcyon Dealer Application
		How Contractor Rankings Work

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

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Step 2: Click on [My Courses](#)

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Internal Portal [Last Search Results](#) [Home Page](#)

Online Training [My Courses](#)

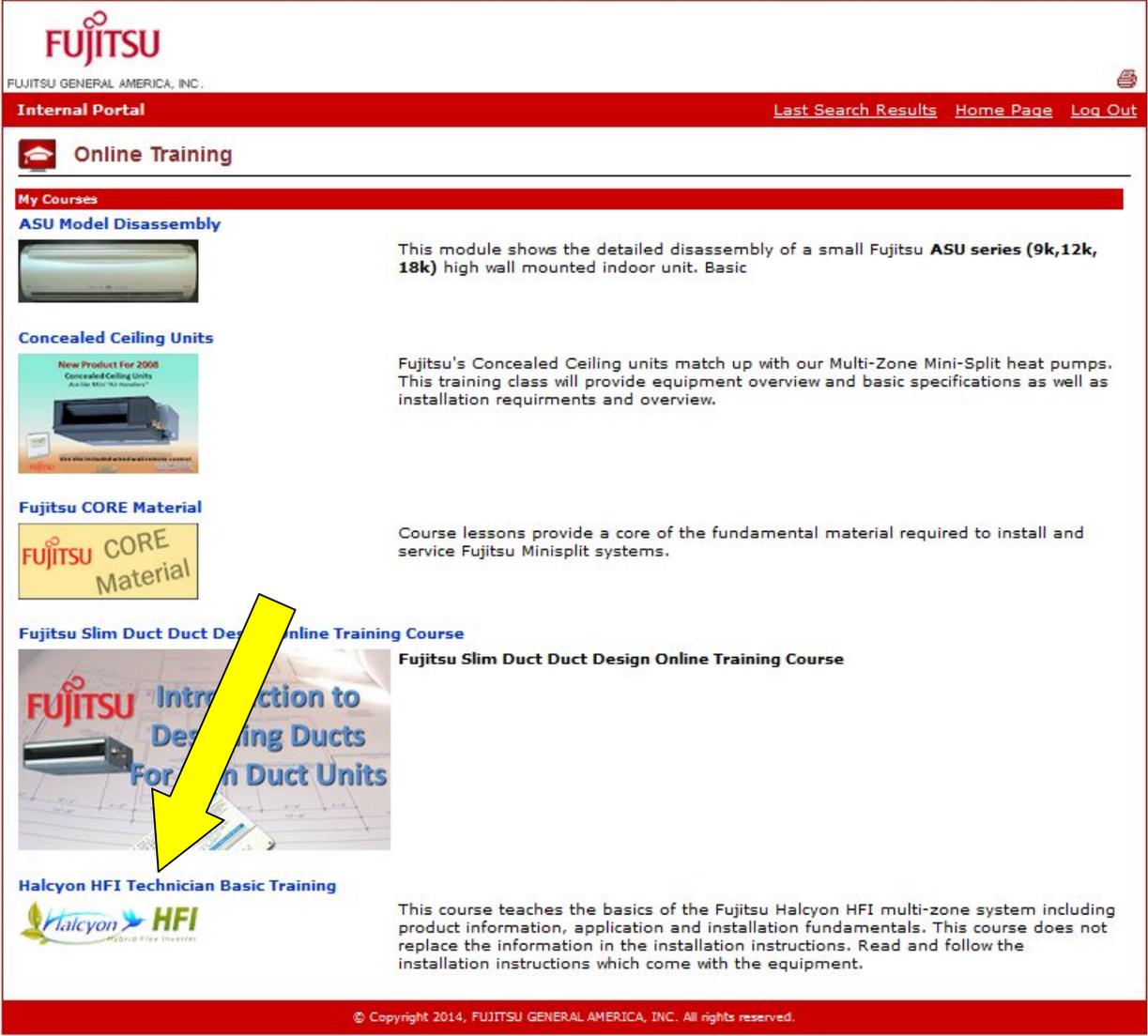
The Fujitsu Training University requires the use of Adobe Flash Player

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Step 3: Click on the training that you would like to complete.

Example shown on next page is for [Halcyon HFI Technician Basic Training](#)



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Internal Portal [Last Search Results](#) [Home Page](#) [Log Out](#)

Online Training

My Courses

ASU Model Disassembly
 This module shows the detailed disassembly of a small Fujitsu **ASU series (9k,12k, 18k)** high wall mounted indoor unit. Basic

Concealed Ceiling Units
 Fujitsu's Concealed Ceiling units match up with our Multi-Zone Mini-Split heat pumps. This training class will provide equipment overview and basic specifications as well as installation requirements and overview.

Fujitsu CORE Material
 Course lessons provide a core of the fundamental material required to install and service Fujitsu Minisplit systems.

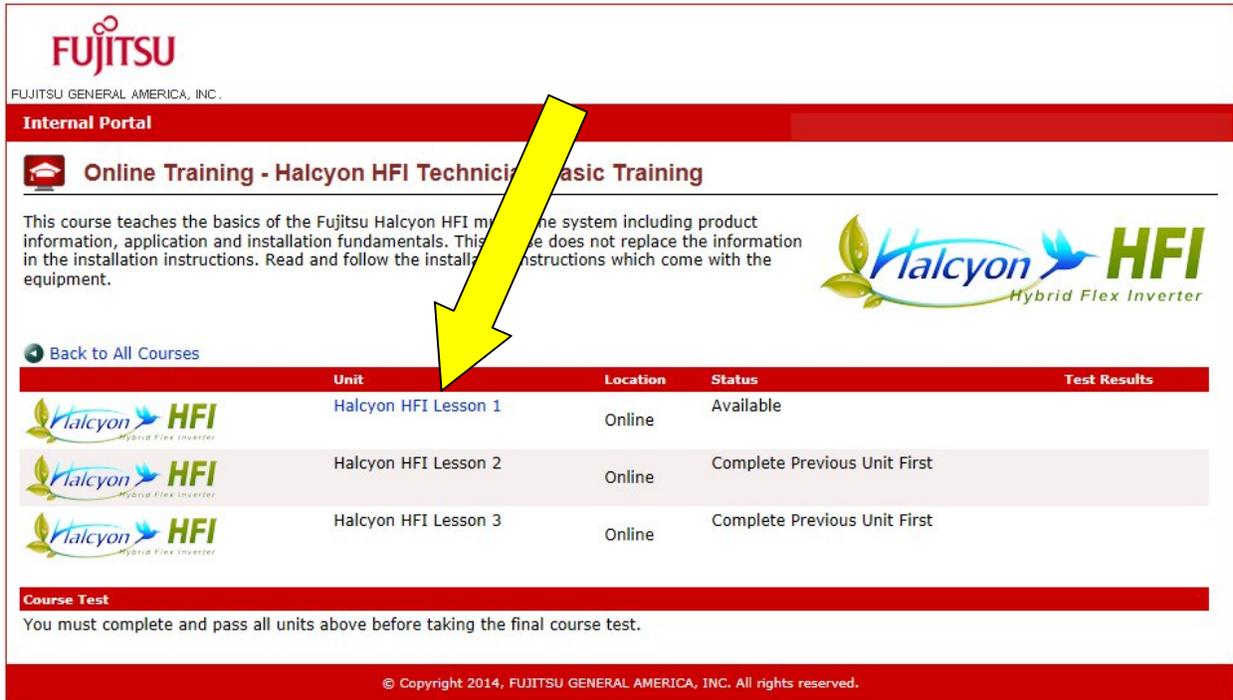
Fujitsu Slim Duct Duct Design Online Training Course
 **Fujitsu Slim Duct Duct Design Online Training Course**

Halcyon HFI Technician Basic Training
 This course teaches the basics of the Fujitsu Halcyon HFI multi-zone system including product information, application and installation fundamentals. This course does not replace the information in the installation instructions. Read and follow the installation instructions which come with the equipment.

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Step 4: This training contains **three** sections that must be completed in order to become HFI Certified. Once you complete the first section you will be able to move onto the 2nd section and so on.



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Internal Portal

Online Training - Halcyon HFI Technician Basic Training

This course teaches the basics of the Fujitsu Halcyon HFI motor drive system including product information, application and installation fundamentals. This course does not replace the information in the installation instructions. Read and follow the installation instructions which come with the equipment.



[Back to All Courses](#)

	Unit	Location	Status	Test Results
	Halcyon HFI Lesson 1	Online	Available	
	Halcyon HFI Lesson 2	Online	Complete Previous Unit First	
	Halcyon HFI Lesson 3	Online	Complete Previous Unit First	

Course Test
You must complete and pass all units above before taking the final course test.

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CUSTOMER COMMENTS

Step 1: Click on [Customer Comments](#)



The screenshot shows the Fujitsu Internal Portal for a dealer named 'HVAC COOLING (555555)'. The page is divided into several sections: Dealer Information, Dealer Rankings, Tools, and Operations. A yellow arrow points to the 'Customer Comments' link in the Operations section. Below the Operations section is a table with user information.

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

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Step 2: Here you can Search & View comments from customers.

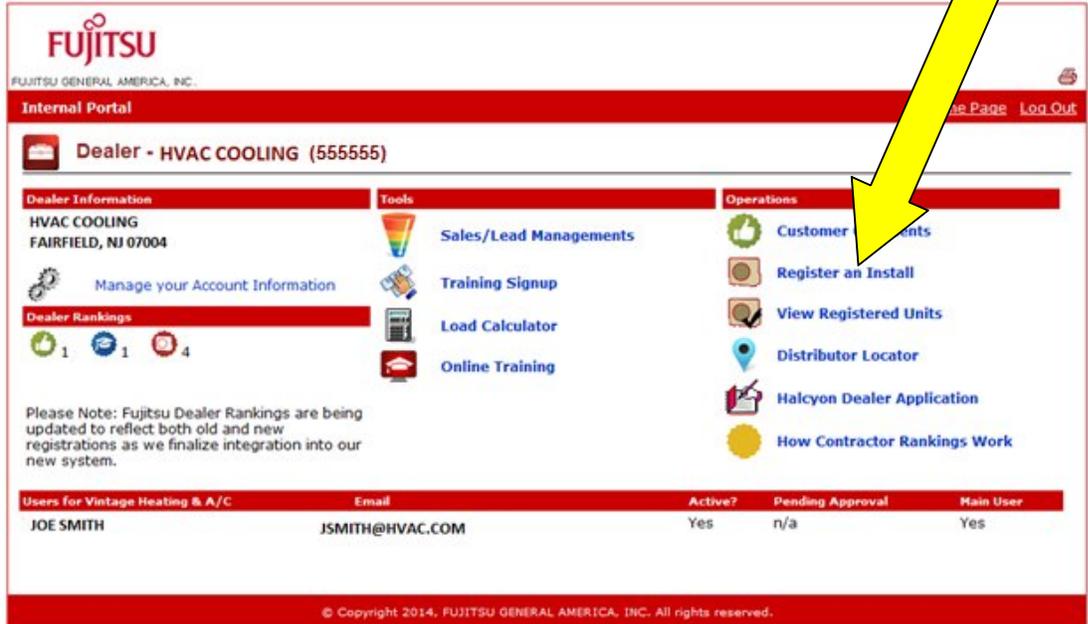


The screenshot shows the search interface for customer comments. It includes a search bar with fields for First Name, Last Name, State, and Email, and a 'Submit Query' button. Below the search bar is a section labeled 'Customer Comments Here'.

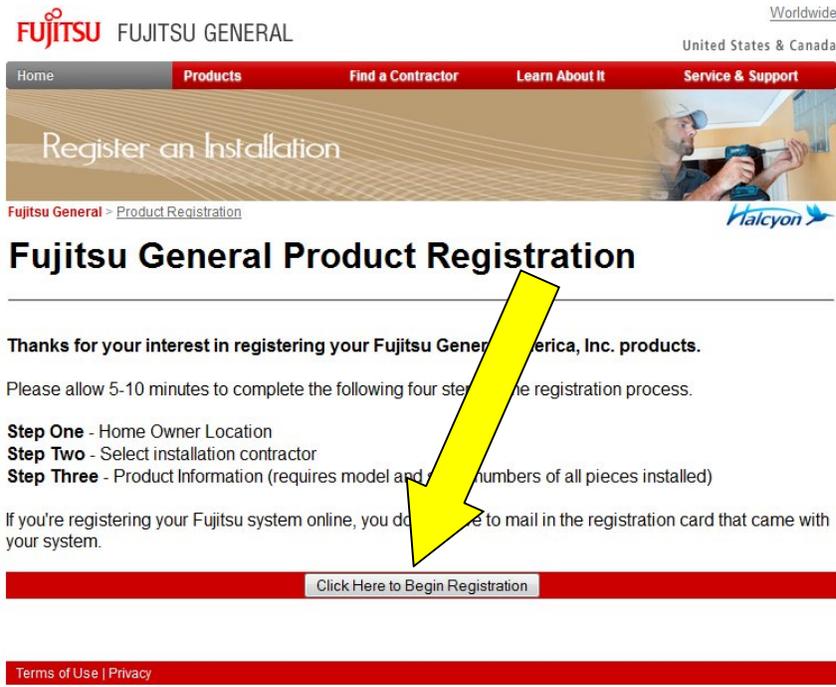
Warning: access to this system is restricted to employees and/or Vendors of Fujitsu General America, Inc. All access to this system is logged and can be used to prosecute un-authorized users to the fullest extent of the law.

REGISTER AN INSTALL

Step 1: Click on [Register an Install](#)



Step 2: Complete Steps 1-3 to register installation



VIEW REGISTERED UNITS

Step 1: Click on [View Registered Units](#)

The screenshot shows the Fujitsu Internal Portal for a dealer named 'HVAC COOLING (555555)'. The page is divided into several sections: Dealer Information, Dealer Rankings, Tools, and Operations. A yellow arrow points to the 'View Registered Units' link in the Operations section. Below the Operations section, there is a table listing users for Vintage Heating & A/C.

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

Step 2: Here you Search & View registrations.

Step 3: Click on **VIEW**

The screenshot shows the 'Dealer Jobs' section of the Fujitsu Internal Portal. It features a search form for dealers and a table of search results. A yellow arrow points to the 'VIEW' button for the first record in the table.

Job ID	Entered	Dealer ID	First name	Last Name	Item number	Serial	Company	Address	City	State	Zip
VIEW 9999	10/31/2014	555555	JANE	JONES	AOU15RLX	JSN123456	HVAC COOLING	353 ROUTE 46 WEST	FAIRFIELD	NJ	07004
VIEW 9999	10/31/2014	555555	JANE	JONES	ASU15RLX	JSA123456	HVAC COOLING	353 ROUTE 46 WEST	FAIRFIELD	NJ	07004

Step 4: Here you can view the details of the registration. You can also view their survey feedback, if they completed survey.

(A) You can Re-Send the Survey to home/business owner.

(B) You can allow feedback to be displayed on website.

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Internal Portal [Last Search Results](#) [Home Page](#) [Log Out](#)

Dealer Job for HVAC COOLING

[Back to All Jobs](#)

Job #: 997473 Customer Registration

Date Recorded: 10/31/2014 10:48 AM
First Name: JANE
Last Name: JONES
Owner Email: JJ@GMAIL1.COM
Company:
Address: 353 ROUTE46 WEST
City: FAIRFIELD, NJ
Phone: 555-5555

Date of Install: 10/25/2014
Registration Completed by Dealer

Registered Units
AOU15RLX JSN123456
ASU15RLX JSA123456

Job Survey	Points
No Survey for this Job Exists. Click Here to re-send the request for feedback to dawn@centralpumps.com.	Survey Points: 0

Survey Feedback

Should this Feedback display? No - [Click to Add Feedback to Website Display](#)

Outdoor Unit: 1
Total Registration Points: 1

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Warning, access to this system is restricted to employees and/or Vendors of Fujitsu General America, Inc. All access to this system is logged and can be used to prosecute un-authorized users to the fullest extent of the law.

DISTRIBUTOR LOCATOR

Step 1: Click on [Distributor Locator](#)

The screenshot shows the Fujitsu Internal Portal for a dealer named HVAC COOLING (555555) in Fairfield, NJ. The page is divided into three main sections: Dealer Information, Tools, and Operations. The Operations menu includes links for Customer Comment, Register an, View Reg, Distributor Locator, Halcyon Dealer Application, and How Contractor Rankings Work. A yellow arrow points to the 'Distributor Locator' link. Below the menu is a table with columns for Users for Vintage Heating & A/C, Email, Active?, Pending Approval, and Main User. The table contains one entry for Joe Smith with email JSMITH@HVAC.COM. A copyright notice for 2014 and a warning about system access are at the bottom.

Step 2: Enter zip code to search for distributors.

The screenshot shows the Fujitsu General website's Distributor Locator page. The page has a navigation bar with links for Home, Products, Find a Contractor, Learn About It, and Service & Support. The main content area features a large banner with the text 'Distributor Locator' and a background image of a technician. Below the banner is a search form with a text input field for a zip code. A yellow arrow points to this input field. To the right of the input field are icons for the United States and Canada. Below the input field, there are instructions for selecting a province in Canada. A circular seal with the text 'BEFORE YOU BUY ONLINE READ THIS' is also visible. At the bottom, there is a disclaimer: 'RETAIL PURCHASES MADE OVER THE INTERNET WILL NOT BE COVERED BY FUJITSU GENERAL'S WARRANTY'. The footer contains 'Terms of Use | Privacy' and copyright information for Fujitsu General America, Inc. (2003-2014).

Step 3: List of local Distributors will be displayed

Distributor Results

Found the following distributors for 07004:

JOHNSTONE SUPPLY, INC. #268

ONE APOLLO DRIVE
WHIPPANY, NJ 07981
973 5604747

Approximately: 8 miles

UNIVERSAL SUPPLY GROUP, INC. #006

1 JORI LANE
CEDAR KNOLLS, NJ 07927
973 5387161

Approximately: 10 miles

UNIVERSAL SUPPLY GROUP, INC. #001

DISTRIBUTION CENTER
275 WAGARAW RD.
HAWTHORNE, NJ 07506
973 4273320

Approximately: 11 miles

Results: 1-6 | [7-12](#) | [13-18](#) | [19-24](#) | [25-30](#)

CLOSE WINDOW

FERGUSON ENTERPRISES, INC. #

835 BLOOMFIELD AVE
CLIFTON, NJ 07012
973 6149464

Approximately: 9 miles

SID HARVEY INDUSTRIES, INC. #0

93 ENTIN RD
CLIFTON, NJ 07014
973 7730230

Approximately: 11 miles

FERGUSON ENTERPRISES, INC. #

100 ROUTE 46
ROCKAWAY, NJ 07866
973 9831177

Approximately: 11 miles

***RETAIL PURCHASES MADE OVER THE INTERNET
WILL NOT BE COVERED BY FUJITSU GENERAL'S WARRANTY***

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HALCYON DEALER APPLICATION

Step 1: Click on [Halcyon Dealer Application](#)

The screenshot shows the Fujitsu Internal Portal for a dealer named 'HVAC COOLING (555555)'. The page is divided into several sections: Dealer Information, Tools, Operations, Dealer Rankings, and a table for users. A yellow arrow points to the 'Halcyon Dealer Application' link in the Operations section.

Users for Vintage Heating & A/C	Email	Active?	Pending Approval	Main User
JOE SMITH	JSMITH@HVAC.COM	Yes	n/a	Yes

Step 2: Complete form and click [Submit Halcyon Dealer Application](#)

The screenshot shows the 'Halcyon Dealer Application' form. It includes fields for business information, customer base, and technician licenses. A 'Submit Halcyon Dealer Application' button is at the bottom.

Halcyon Dealer Application

You are completing an online request to be a Halcyon Dealer with Fujitsu General America.

Halcyon Dealer Application

Number of Years in Business:

Number of Outside Sales People:

Describe your customer base: Residential % and Commercial %

Please Categorize your Business:

Install, Service, and Repair Design, Build Plan and Spec Other

Technician License Information

Please enter technicians refrigeration license number, Industry certifications and/or required state licenses

Technicians Name	License description or purpose	License Name	License Number
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Fujitsu General America, Inc. reserves the right, at its sole discretion, to terminate any Halcyon Dealer at any time that fails to meet and uphold the obligations of being a Halcyon Dealer.

I agree to the Halcyon Dealer Terms and Conditions

[Submit Halcyon Dealer Application](#)

Note: In order to qualify for [Halcyon Dealer](#) Status you must meet the criteria below

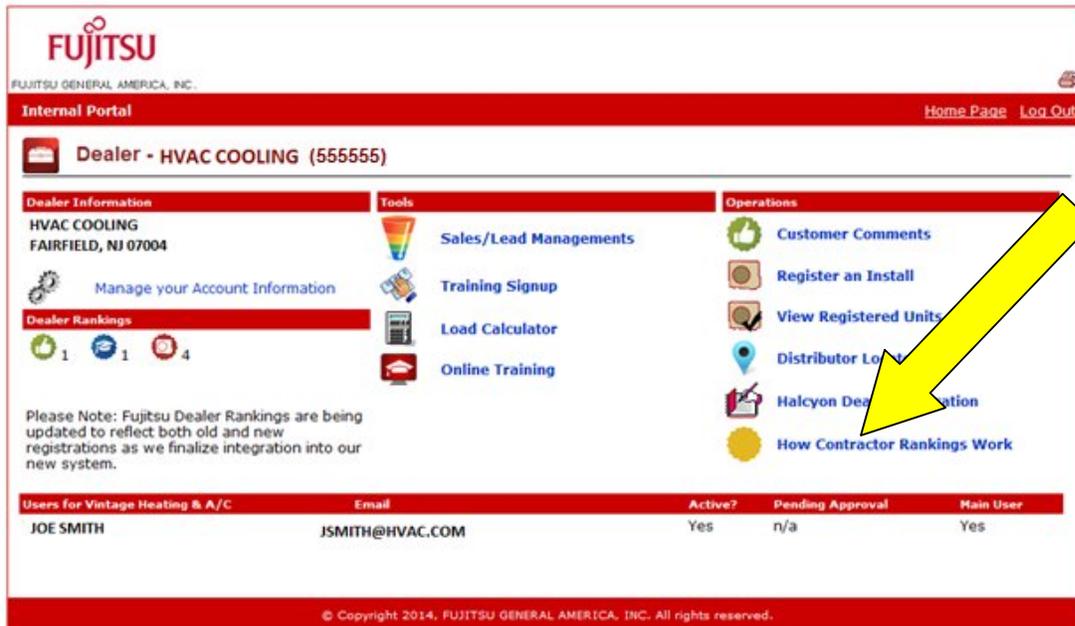
Customer Lookup Logo	Status	Training Point Minimum	Registered Unit Point Minimum	Quality Points	Required AC Point Minimum	Halcyon Dealer Application Required	Dealer Toolbox Access Approval Required
	Halcyon Dealer	7	4	8	40	Yes	Yes

Halcyon Dealer

- Maintains a high level of documented positive consumer feedback
- Keeps up-to-date with regular Fujitsu qualified trainings.
- Must meet all the qualifications of other ranking levels below
- Available by application only. After receipt of a completed application and screening approval process, your company may be afforded the opportunity to be ranked among those at the top of the list.

HOW CONTRACTOR RANKINGS WORK

Step 1: Click on How Contractor Rankings Work



Step 2: You will be brought to screen that explains the ranking system.

Dealer Toolbox - Independent Dealer/Contractor Ranking Level Description

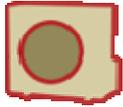
- **Halcyon Dealer** - Experienced and trained with excellent customer ratings. Grouped at top of the list regardless of distance in zip code area and ranked by "AC" Points
- **Fujitsu Trained** - Basic training with customer ratings. Grouped just below Halcyon Dealers and ranked by "AC" Points
- Registered Contractors have access to the Fujitsu support site and training Ranking by Active Contractor points ("AC" Points)

Active Contractor Points Value - Known as AC points

- Registered Contractors can earn "AC" points



Training is available nationally through our Distributors as well as Fujitsu Training Academy centers and online training. - 0-5 points per training for Halcyon Training- must pass test



Registration of equipment by you or your customer. - 1 Point per compressor bearing unit. Units that are registered by both contractor and consumer may count as 1 registration

Quality consumer feedback ratings can provide 0 to 5 points based on consumer survey



- Current Active Contractor points
- Training, Quality and Registration points are based on current activity.
- Training points drop off your current Active Contractor points **after 24 months.**
- Quality & Registration Points drop off your current Active Contractor points **after 12 months.**

Customer Lookup Logo	Status	Training Point Minimum	Registered Unit Point Minimum	Quality Points	Required AC Point Minimum	Halcyon Dealer Application Required	Dealer Toolbox Access Approval Required
	Halcyon Dealer	7	4	8	40	Yes	Yes
	Fujitsu Trained	4	1	1	6	No	Yes
no logo	Registered Contractors	0	0	0	0	No	Yes

Halcyon Dealer

- Maintains a high level of documented positive consumer feedback
- Keeps up-to-date with regular Fujitsu qualified trainings.
- Must meet all the qualifications of other ranking levels below
- Available by application only. After receipt of a completed application and screening approval process, your company may be afforded the opportunity to be ranked among those at the top of the list.

Fujitsu Trained Contractor

- Factory trained and has received some documented customer feedback.
- One or more company individual must have attended our 8 hour FAST training material with at least an 80% passing grade within 24 months.
- Maintain good customer satisfaction ratings by responding and resolving complaints quickly.
- Must meet all the qualifications of other ranking levels below

Registered Installer

Has registered on Fujitsu's Dealer Toolbox.

- Can access online tools and training and is qualified to register online for regional trainings when available.
- Participants may have installed Fujitsu systems before and had higher ranking previously but may have lost status due to points dropping off over time.

Additional Items

- Other icons, logos and symbols may be earned or provided based on current status special training or qualifications.
- This logo Means the contractor has attended the Fujitsu Training Academy courses FIT and HFIT
- This logo identifies the contractor as having taken a special in-depth training on a high tech product and is qualified to purchase the system from one of our regional distributors.

Term Definitions

Training Material:

Service and installation 8 hour F.A.S.T. training covers product knowledge, application, installation, service, maintenance and troubleshooting. It is expected that contractors who purchase and install our equipment will be educated under this program.

Up-To-Date-Status:

When training programs are made available in your area or online it is expected that dealer will have their technicians attend updated classes. In addition, other training programs will be made available that will offer more information on existing and new products.

Loss of Dealer Status: Failure to maintain good customer relations, failure to resolve problems or cover warranty obligations will prompt a review of your Status. Loss of training, Quality and registration points may cause you to drop below the minimum level required for your Status.

Terms of Use

Fujitsu has the right to change the program, its operation, guidelines, accessibility and a user's access level to the Dealer Toolbox at any time without notice. There is no guarantee of accuracy on maps, zip codes and or postal codes which can change without notice. There is no guarantee of uptime, operation, availability or ranking on the dealer Toolbox in any way. This program is provided at no cost and this document or registration on the site in no way obligates Fujitsu General America Inc. to any user. Users are subject to the Fujitsu's website copyrights, terms and conditions. Use of this site requires the user to agree to honor the Fujitsu non-internet sales policy. Failure to follow the terms and conditions will subject user to a review of status and may cause removal of access to the Fujitsu Dealer Toolbox and Portal websites.