



Fujitsu Training Academy

2015/2016 Course Overview & Travel Guide

TRC Sales Training Center—Garden Grove, CA

Contractor & Distributor Edition

COURSE OVERVIEW

Fujitsu Training Academy courses are designed to provide an in-depth look at design, layout, installation, planning and servicing Fujitsu HVAC systems. They provide technical material for installation planning and maintenance as well as hands on service and troubleshooting tips and techniques for experienced installation and Service Technicians.

COURSES AVAILABLE:



FIT (Fujitsu Inverter Technology)

This class focuses on tradition Halcyon Inverter systems as well as our new Halcyon HFI Multi systems (not FLEX 4 ton system). Students will receive training on proper installation techniques, DC variable speed technology, with hands on troubleshooting lab sessions to troubleshooting system problems and fault codes, testing circuit boards for indoor and outdoor units using multi-meters on operational up-to-date equipment. (prerequisite 8hr. FAST)



HFIT (Hybrid Fujitsu Inverter Technology)

HFIT is a course providing technical training on the 4 ton Halcyon HFI FLEX 2-8 zone system. This system has some new and unique features expanding our existing inverter technology to cover a wide range of applications never before possible with a single mini-split system. The course covers application, sizing, pipe layout, equipment location and installation of indoor and outdoor units. Additionally, attendees will get to work with operating equipment in hands on lab sessions while learning how to start, commission and troubleshoot the system using the new digital display readout board which can identify and help location faults in each units or the entire system (perquisite FIT)

PRICING:

Non-Local Students

- 1.) 1 day training fee = **\$460**
- 2.) 2 day training fee = **\$689** (2nd day 1/2 price)

Local Students

- 1.) 1 day training fee = **\$272**
- 2.) 2 day training fee = **\$408** (2nd day 1/2 price)

*2 day training includes **FIT (Fujitsu Inverter Technology)** & **HFIT (Hybrid Flex Inverter Technology)**

COURSE FEE INCLUDES:

The **Non-Local** course fee includes the following:

- ✓ 1-Day Fujitsu Training Academy in-depth training class
- ✓ 1-Night hotel stay per course at the Hyatt Place
- ✓ Breakfast and lunch the day of the class at TRC Sales Training Center
- ✓ Course Materials
- ✓ Certificate of Completion

The **Local** course fee includes the following:

- ✓ 1-Day Fujitsu Training Academy in-depth training class
- ✓ Breakfast and lunch the day of the class at TRC S Sales Training Center
- ✓ Course Materials
- ✓ Certificate of Completion
- ✓ Shuttle/hotel not included

*Please note: Hotel services must be the services provided on pg. 3



TRAINING LEVELS AND PREREQUISITES:

Fujitsu Training Academy Prerequisites

FIT Prerequisite - FAST Training

HFIT Prerequisite - FIT Course



Please note: In order to attend Fujitsu Training Academy courses, students must have attended and completed prerequisite courses .

WHO SHOULD ATTEND?

Fujitsu Training Academy courses are for Sales Reps, Contractors, Distributors, Architects and Engineers who need more experience planning, selling and installing Fujitsu systems and would like to take their design, service and installation training to the next level. In order to attend Fujitsu Training Academy courses, students may need to attend prerequisite training courses. Please see "Training Levels and Prerequisites."

Our instructor has many years of experience and has met stringent qualifications in order to teach Fujitsu Training Academy courses. They are dedicated to communicating the most important details to our attendees using an informative and hands-on approach. Classes consist of no more than 16 students per class, allowing our instructor to answer questions and address student needs. After this full day of training, we hope you will feel confident installing and servicing Fujitsu equipment and troubleshooting any problems that may arise.

NATE CREDITS:

Fujitsu Training Academy courses are NATE recognized! NATE contractors who complete qualified courses will receive Continuing Education Credits for attending the 8-hour Fujitsu Training Academy training courses. Contractors must provide their NATE I.D. and sign in on the official NATE sign-in sheet in the classroom.

COURSE LOCATION

This form is specifically for Fujitsu Training Academy at TRC Sales headquarter in Garden Grove, CA. Our training facility holds a maximum of 16 students per class.

SELECT A COURSE DATE

Please see form on page 5. Class is one full day and starts at 7:30 am and concludes at 5pm. Class is limited to 16 students per class and filled on a first come, first serve basis.

HOTEL

Non-local course registration fee includes 1-night of hotel stay (per registered course day) at the Hyatt House. To book your hotel room, please contact the hotel at 714-828-4000 and let them know you're with TRC Sales You will be required to provide the hotel with a credit card upon check in to cover any incidentals such as room service or movie rentals, or if you wish to stay any additional nights. To visit the hotel online or to view the amenities, please got to cypressanaheimhousehyatt.com

Hyatt House
5905 Corporate Ave
Cypress, CA
(714) 828-4000

FLIGHT ARRANGEMENTS

Flying to LB: you are required to make your own flight arrangements. The closes airport to TRC Sales is Long Beach Airport (LGB) in Long Beach, CA. **Please make shuttle reservation prior to arrival with the Hyatt House.**

Returning Home: Please do not book your return flight prior to 7:00pm on the day of class. Class ends at 5PM and you should allow about 1 hour to get to the airport. Please make shuttle reservations prior to departure.

AIRPORT SHUTTLE INFORMATION

Please contact the Hyatt House for shuttle to and from the airport and hotel:

Hyatt House
5905 Corporate Ave
Cypress, CA
(714) 828-4000

HOTEL SHUTTLE TO CLASS

The Hyatt Place provide a shuttle van service to TRC Sales headquarters. The shuttle leaves at 7:20 am to take you to class. Please be in the hotel lobby at least 10 minutes before. Local students should plan on being at the training center by 7:30am.

CLASS ITINERARY / AGENDA

Morning:

- 7:20 Shuttle van departs Hyatt House for TRC
- 7:30 Breakfast
- 8:00 Class Begins
- Break - 10 minutes
- Class Resumed

Afternoon:

- 12:00 Lunch - 30 minutes
- 12:30 Class resumes
- Break - 10 minutes
- 5:00 Class Ends / Shuttle Pick up at TRC (Please confirm with Hyatt House)

HOW TO REGISTER

To Register, complete the form at the end of this information packet and FAX to Wayne Gaither at (714) 379-4992. You will receive an EMAIL confirmation within 1 business day, letting you know whether or not space is free on the chosen class date.

- If the chosen class is full, you will be provided with an alternative date to choose from
- If the chosen class is available, you will be notified and provided again with instructions on how to book your hotel, flight, and transportation needs.

QUESTIONS?

If you have any questions, please contact Nicole Akiyama at:

Email: nicole@trcsales.com

Phone: (714) 379-4994

CANCELLATION POLICY

Any cancellation must be made within 7 days of the selected course date in order to receive a full refund. Any cancellation received after 7 days or No-Shows will be charged \$150 cancellation fee.

NO EXCEPTIONS!!

SUMMARY

- 1) Register for class
- 2) After receiving an email confirmation, non-local students should:
 - a. Book your flight to/from Long Beach Airport
 - b. Book your hotel at the Hyatt House by calling (714) 828-4000
 - c. Hotel shuttle to TRC, please make arrangements with the front desk night prior to class
 - d. Book your airport shuttle service with the Hyatt Place by calling 714-88-4000. For both trips to/from TRC, please call prior to course date to schedule a pick-up. If you do not make your own reservation, hotel shuttle services will not be waiting.



Fujitsu Training Academy

Contractor & Distributor Registration Form

At Fujitsu General America we believe our advanced quality training is key to the success of **YOUR** business, and our training program is designed to help **YOU** succeed.

Attendee Name: _____ NATE #: _____

Company Name: _____

Company Address _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ Cell: _____

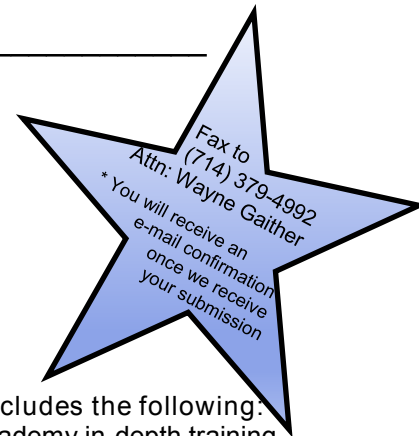
Attendee E-mail: _____ Shirt Size _____

Distributor Name/Location: _____

Installer Service Technician Architect Engineer Other

Class Date: (first choice) _____ Class Date (second choice) _____

2016 Fujitsu Training Academy Schedule			
FIT		HFIT	
Jan 14		Jan 15	
Feb 18		Feb 19	
March 17		March 18	



Please select one:

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****Contractors MUST submit registration form to their Distributor to process the application.**

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